RELP 240 Personal Witnessing
RELP 240 Personal Witnessing
School of Distance Education

Self-Paced Format
This course follows a self-paced online format. You have 180 days from your selected start date to complete the course. The last day to withdraw with a full refund is 15 days after your start date.

Instructor Contact
Please refer to course in Learning Hub for the teacher contact information.

Communication with the Instructor
It is important to remember that while the Internet is available 24 hours a day, your instructor is not. You can expect that your instructor will respond to e-mail message to you within 2 business days during the week and may not be available to respond on weekends.

Other Assistance

<table>
<thead>
<tr>
<th>Service</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Username and password assistance</td>
<td><a href="mailto:helpdesk@andrews.edu">helpdesk@andrews.edu</a></td>
<td>(269) 471-6016</td>
</tr>
<tr>
<td>Enrollment and withdrawal questions</td>
<td><a href="mailto:sderegister@andrews.edu">sderegister@andrews.edu</a></td>
<td>(269) 471-6323</td>
</tr>
<tr>
<td>Technical assistance with online courses</td>
<td><a href="mailto:dlit@andrews.edu">dlit@andrews.edu</a></td>
<td>(269) 471-3960</td>
</tr>
<tr>
<td>Exam requests and online proctoring</td>
<td><a href="mailto:sdeexams@andrews.edu">sdeexams@andrews.edu</a></td>
<td>(269) 471-6566</td>
</tr>
<tr>
<td>Distance Student Services - any other questions</td>
<td><a href="mailto:sdestudents@andrews.edu">sdestudents@andrews.edu</a></td>
<td>(269) 471-6566</td>
</tr>
</tbody>
</table>

Part 1: Course Information

Course Descriptions
The dynamics of personal evangelism with primary emphasis on instruction rather than exhortation. A clear biblical perspective on the priesthood of all believers; practical counseling for leading someone to Christ; a strategy for visitation; a Bible study methodology; and techniques in getting decisions.

Prerequisite
The student must have a personal faith in Jesus Christ and have taken courses in Bible doctrines and Bible survey.

Required Text/Material
Note: Textbooks for online courses may be purchased from any supplier. For financial aid in payment, contact your financial advisor at the university where you are completing your degree. Andrews University degree students who have confirmed that funds are available will then purchase the books themselves and send receipts to their financial advisor for reimbursement.

As an Adventist institution, we ascribe and support the biblical beliefs as taught by the Seventh-day Adventist Church. We generally try to use both White’s books and contemporary textbooks for our religion class. For this particular class, there are three required books written by Ellen White: Christian Services, Desire of Ages, and Gospel Workers. While being careful regarding the selection of curriculum and textbooks, one of the goals of higher education is to equip students to be able to discern between biblical and non-biblical concepts. Therefore, we exposed students to different views to promote critical thinking and guide them in the process of filtering, discarding, and retaining. To achieve that, some of the required readings are written by non-SDA authors.


The following materials are required for the course and available online within the course or on the Internet. If you prefer to have a hard copy of these materials, you may choose to order them.


**Credit Hour and Commitment**

This course is offered for 3 semester credits; therefore it is expected that you will spend 135 hours total on this course. This course has 16 modules with 18 lessons, 2 exams, 18 assignments and a field experience project. Each module represents a week of a typical semester course. It is recommended that you budget 9 hours for studying and completing the activities for each module. There are suggested schedules to accomplish this work included in this syllabus.

**Institutional Outcomes:**

3.a. Articulate a biblical worldview in order to interpret life, learning, and civic responsibility from a Seventh-day Adventist perspective.

3.b. Address the needs of diverse communities in a manner consistent with Christian thought and practice.

**Program Learning Outcomes**

Graduates of this program will be able to:

- Possess a foundational knowledge in the areas of Bible, history, and theology, from a Seventh-day Adventist perspective. (Seek Knowledge)
- Express faith in the context of present society, history, theology, and be able to articulate the Seventh-day Adventist view of life both orally and in writing. (Affirm Faith)
- Exhibit growth in Christian life skills. (Affirm Faith)
- Document an attitude of mission, experience & skills in personal service. (Change the World)

**Student Learning Outcomes**

The objective of this course is to help you prepare to demonstrate a proficient understanding of the following:

1. To affirm that while personal evangelism belongs properly to the department of practical theology, it cannot be understood without a solid theological foundation

2. To gain biblical perspective of evangelism

3. To grasp the relationship between the ministry of the clergy and the priesthood of all believers, and to understand the biblical meaning of the laity
Part 2: Course Methods and Delivery

Methods of Instruction
Methods of instruction include assigned readings from the course material, short essays, quizzes, interactions with the instructor via discussion forums, and two exams. Regular participation in the course is essential to good performance.

Technical Requirements
- Computer: PC (Win 10 or newer) or MAC (10.14 or better)
- A webcam with microphone, and speakers (or plug in headset)
- Internet: 2.4 Mbps or faster DSL, cable or Wi-Fi connection
- Browser: Current version of Chrome or Firefox
- Software: Office 2013 or newer (Office 365 available here)

LearningHub Access
This course is delivered online through LearningHub at http://learninghub.andrews.edu

Your username and password are your Andrews username and password. You need to activate your username and password to access LearningHub.

Please do this online here: https://vault.andrews.edu/vault/pages/activation/information.jsp if you haven’t already. If you need assistance, call or email us: (296) 471-6016 ormailto:helpdesk@andrews.edu.

If you need technical assistance at any time during the course, or to report a problem with LearningHub, please email dlit@andrews.edu or call (269) 471-3960.

Part 3: Course Requirements
Important Note: Activity and assignment details will be explained in detail within each learning module. If you have any questions, please contact your instructor.

Your Schedule
In Learning Hub, you will access online lessons, course materials, and resources. This course is self-paced. You must complete the course within 180 days. This is the Consortium policy. You may have a stricter deadline imposed by graduation, financial aid, or other restrictions.

Start by creating a schedule for completion of the course.
- Determine your deadline. Do you need a transcript sent to your home institution?
- Working from your deadline, count backwards. Allow 2 weeks after you take your final exam for your final grade to be calculated. Allow another 2 weeks for the transcript to be processed and sent.
- Now use the suggested schedules to create a schedule for yourself that ensures completion 4 weeks before your deadline.

Submit your course plan to your instructor within Learning Hub AND discipline yourself to make regular progress.
Assessment Descriptions

Assignments
You may use your learning materials to complete these assignments. There is no time limit, but you only have one attempt. You may start an assignment and complete it later as long as you do not hit submit. Submitting finishes your one attempt.

Quizzes
There are fourteen up to 25-question, multiple-choice and T/F quizzes to be taken throughout the course. They follow the topics for the individual modules. The questions are designed to guide the student to important areas of personal witnessing.

Short Answers
There are six 1-3 short answer assignments. The questions cover the material from the lecture notes as well as material from the readings. The answers are expected to be at least one paragraph long.

Short Essays
There are eighteen 1-3-question short essay assignments. The essays are expected to be at least 250 words in length, well thought, interacting with the lectures, reading materials, and the Bible. The focus of the question is synthesis and understanding of the studies material. For more information, see the rubric.

Reading Requirements
Students are expected to read the materials listed below.
- Required text materials as described above.
- Online lessons, assigned article readings, and reading supplements.
- Assigned Bible passages.

Field Experience
This project requires the student to submit two reports (Observation report & Personal Witnessing report).

The Observation report (1 page or 5 min video report) is DUE Module 7. This report will be 10% toward your final grade. The student should observe for at least two times two different people (making a total of four attendance) while they give Bible studies. It is expected that the visits may occur one after another. The report should have the date, place, time, duration, and topic presented. Photos or videos are welcome.

The Personal Witnessing report (1 page or 5 min video report) is DUE Module 14. This report will be 10% toward your final grade. The student should share the gospel through a series of Bible studies. Four consecutive Bible studies need to be given to any non-church member for the assignment to be valid.

Note: The report can be submitted either on video or in writing, according to the student’s preference.

Final Project
This assignment is DUE Module 16. This report will be 20% toward your final grade. Based on the class materials (and others), put together a document containing information on all critical phases of personal evangelism (See below). This project will serve as a “pocket dictionary” or quick reference to implement a program of personal witnessing in your local church. It could be submitted on PowerPoint, PDF, or Word document, including at least the following sections:
1. **Involving Others:** This section includes information on how you can recruit volunteers for personal witnessing and the types of training needed.

2. **Getting Prospects:** This is the most critical section of the process. If you do not get prospects, Bible studies will not be possible. Include in this section information on how you can get people to give them Bible studies. Consider the elements of receptivity, the places, the words, and the opportune moments to invite a person to receive Bible studies.

3. **Challenges.** List the different adverse scenarios that might occur during a Bible study and the most common objections people give not to make up their minds on behalf of Christ. Offer the solutions or answers you consider to be the most suitable.

4. **Assimilation plan.** The Bible study process does not end when the individual is baptized. The new believer needs to feel part of the church community. Therefore, include some ideas or strategies to facilitate the integration of the new member into the community of believers.

### Rubrics

#### Written assignments rubric

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Excellent</th>
<th>Acceptable</th>
<th>Substandard</th>
</tr>
</thead>
<tbody>
<tr>
<td>Length</td>
<td>Concise, with every sentence counting; stays close to the word limit; Not too long or too short</td>
<td>Fairly concise; stays close to the word limit; Not extremely long or short.</td>
<td>Excessively long or short.</td>
</tr>
<tr>
<td>Style</td>
<td>Is easy to follow. Written simply and clearly. Covers the topic neatly without veering off. Main points are clear and few.</td>
<td>Is usually easy to follow, written simply and clearly, and stays on topic without veering off. There may be a few too many points or a confusing sentence or two.</td>
<td>Veers off topic. It is difficult to follow main points or grasp writer's meaning in large sections of the work. Writing is disorganized. There may be overly complex language and/or sentences are used.</td>
</tr>
<tr>
<td>Accuracy</td>
<td>Writing shows that student knows the material taught and can apply it accurately in a new situation.</td>
<td>Writing shows that student knows much of the material taught and can usually apply it accurately in a new situation.</td>
<td>Writing displays a failure to understand, recall, or apply much of the material in new situations.</td>
</tr>
<tr>
<td>References</td>
<td>Quotes used are short and used sparingly to directly support an idea. All quotes are correctly referenced.</td>
<td>Occasionally uses too many short quotes. Most quotes are correctly referenced; a few mistakes may be made in some references.</td>
<td>Quotes bible or text-book extensively or uses incorrect referencing.</td>
</tr>
<tr>
<td>Personal Comments</td>
<td>Narrative and description is kept to the minimum needed for analysis. Personal reflections are not long winded or &quot;preachy.&quot;</td>
<td>Narrative and description are a bit too lengthy. Personal reflections are sometimes long winded or &quot;preachy.&quot;</td>
<td>Too much narrative or description at the expense of analysis. Personal reflection accounts for more than 50% of material. (Exceptions are made for assignments specifically requesting primarily personal reflection.)</td>
</tr>
<tr>
<td>Depth/Analysis</td>
<td>In-depth discussion of all points; Evident that much thought has been put into the subject matter and writing. Conflicting perspectives are known, considered, and discussed. Counter-arguments are consistently anticipated and refuted.</td>
<td>In-depth discussion of most points; Evident that some thought has been put into the writing. Most conflicting perspectives are known and are usually considered and discussed. Some counter-arguments are anticipated and refuted.</td>
<td>Writing has been thrown together, lack of evidence of thoughtfulness. Much Fluff and Fillers. Many Platiitudes. Main points stand alone with no consideration or fair treatment of alternative perspectives.</td>
</tr>
<tr>
<td>Grammar/Language Usage</td>
<td>Writing is clear and precise, not vague or ambiguous. Uses accurate grammar, syntax, spelling, capitals, and punctuation. No text abbreviations.</td>
<td>The writing is usually clear. There may be a few grammatical or syntactical mistakes.</td>
<td>Poor and inaccurate English grammar, syntax, spelling, capitals, and/or punctuation are pervasive. Major errors in editing, use of slang, non-conversational contractions, or texting abbreviations.</td>
</tr>
<tr>
<td>Sentences</td>
<td>Every sentence counts. All sentences have subjects and verbs. No run-on or incomplete sentences.</td>
<td>Most sentences count and have subjects and verbs. No more than one run-on or incomplete sentence present.</td>
<td>Sentences are sloppy. Several incomplete, run-on, or rambling sentences present.</td>
</tr>
<tr>
<td>Paragraphs</td>
<td>Paragraphs are neat and separated with no more than one main point per paragraph.</td>
<td>Paragraphs are separated, usually with only one main point per paragraph.</td>
<td>Paragraphs run together without regard to individual points being made. Structure is random.</td>
</tr>
</tbody>
</table>
**Exams**
The midterm exam is worth 15% of your grade. You are allowed 120 minutes to complete this exam. The final exam is worth 15% of your grade. You are allowed 120 minutes to complete this exam.

All exams in this course require proctoring. Follow prompts in the course space to set up your exam session. In each module that contains an exam, you will find what to review and what materials are allowed (if any) during the exam.

Please read the important information about taking exams and how online proctoring works at [www.andrews.edu/distance/students/exams.html](http://www.andrews.edu/distance/students/exams.html). The follow the instructions that apply to your situation on the exam request form to set up your exam session.

Please note that an exam code is never released to the student. All students must present photo identification before each exam session. Exams can only be proctored after a deadline with approval directly from the instructor to the Testing Center (sdeexams@andrews.edu or 269-471-6566). No exam is returned to the student for review. The instructor, to aid studying for future exams can provide feedback on exams.

*Suggested schedule for completion in 8 weeks:*

<table>
<thead>
<tr>
<th>Module</th>
<th>Lessons</th>
<th>Readings</th>
<th>Assignments</th>
</tr>
</thead>
</table>
| Intro  | These items will need to be completed before you will have access to the rest of the course | Orientation  
Course Overview  
Introductions  
Academic Integrity | Student Introductions  
Academic Integrity Quiz  
Academic Integrity Statement |
| 1      | Lesson 1: What Is Evangelism  
• Chapter 4, “The Definition of Evangelism,” in The Church As Evangelist, pp.52-72  
• Christian Service, pp. 7-29, 58-63, 67-71  
• “We Are Ambassadors for Christ” (excerpted from Rex D. Edwards, Every Believer a Minister, pp. 53-73), in Reading Supplement  
• “The Role of the Laity” (excerpted from Gottfried Oosterwal, Mission Possible, pp. 103-119), in Reading Supplement | Assignment 1  
Assignment 2 |
|        | Lesson 3: Discovering Spiritual Gifts | • Chapter 3, “The Church Is the Evangelist,” in The Church As Evangelist, pp. 46-51  
• “Spiritual Gifts Within the Church” (excerpted from Donald Bridge and David Phypers, Spiritual Gifts and the Church, pp. 18-31), in Reading Supplement  
• Supplement  
• “Discovering Your Gifts” (excerpted from Kenneth Cain Kinghorn, Gifts of the Spirit, pp. 108-116), in Reading Supplement  
• “The Spiritual Gifts Inventory” | Assignment 3 |
| 2      | Lesson 4: What: Know the Message  
Lesson 5: Why: Christian Apologetics | • Chapter 1, “The Urgency of Evangelism,” in The Church As Evangelist, pp. 1-26  
• Chapter 5, “What Is Our Message?” in How to Give Away Your Faith, pp. 86-103  
• Chapter 6, “Why We Believe,” in How to Give Away Your Faith, pp. 104-133  
• Chapter 2, “The Objections to Evangelism,” in The Church As Evangelist, pp. 27-45 | Assignment 4  
Assignment 5 |
<table>
<thead>
<tr>
<th>Module</th>
<th>Lessons</th>
<th>Readings</th>
<th>Assignments</th>
</tr>
</thead>
</table>
- Chapter 15, “The Spiritual Qualifications for Evangelism,” pp. 232-239, from The Church As Evangelist
- Pages 111-145 of Ellen G. White’s Gospel Workers | Assignment 6 |
| 3      | Lesson 7: Jesus: The Model Evangelist | - Chapter 6, “Making Contacts,” in The Church As Evangelist, pp. 85-105
- Chapters 2 and 3, “The Effective Ambassador” “How to Witness,” in How to Give Away Your Faith, pp. 35-71
- Desire of Ages, pp. 167-177; 552-556 | Assignment 7 |
- “The Missing Ingredient,” in Padded Pews or Open Doors, pp. 103-118
- “Methods,” in Christian Service, pp. 113-131
- Chapter 12, “Evangelistic Sermons,” in The Church As Evangelist, pp. 184-192
- Chapter “Bible Evangelism,” in Christian Service, pp. 141-144
- Chapter 7, “Christ Is Relevant Today,” in How to Give Away Your Faith, pp. 134-145 | Assignment 8 Assignment 9 |
| 4      | Lesson 10: Bible Study: Presentation | - “The Art of Using Appropriate Vocabulary” (excerpted from Dick Innes, in The Art of Sharing Your Faith, pp. 107-133), in Reading Supplement
- “Teaching Techniques that Win,” in Padded Pews or Open Doors, pp. 66-78 | Assignment 10 Observation report |
| 5      | Lesson 11: Getting Decisions | - Chapter 8, “Conversion and Decision,” in The Church As Evangelist, pp. 113-128
- “How Do People Make Decisions?” (excerpted from Kembleton S. Wiggins, Soul-Winning Made Easier, pp. 13-18), in Reading Supplement | Assignment 11 |
| 5      | Lesson 12: Handling Objections | - “How to Handle Objections” in Padded Pews or Open Doors, pp. 79-89.
- “The Art of Handling Objections/Defending the Faith” (excerpted from Charles Shaver, in The Art of Sharing Your Faith, pp. 150-167), in Reading Supplement | Assignment 12 |
| 6      | Lesson 13: Lifestyle Evangelism | - “The Art of Showing Love” (excerpted from Joseph C. Aldrich, in The Art of Sharing Your Faith, pp. 67-79), in Reading Supplement
- Chapter 4, “Hurdling Social Barriers,” in How to Give Away Your Faith, pp. 72-85
- “The Enterprise Called Evangelism” (excerpted from Joseph C. Aldrich, Life-Style Evangelism, pp. 15-22), in Reading Supplement | Assignment 13 |
| 6      | Lesson 14: Friendship Evangelism | - Chapter 1, “The Essential Foundation,” in How to Give Away Your Faith, pp. 13-34
- “The Art of Friendship” (excerpted from Jerry and Mary White, in The Art of Sharing Your Faith, pp. 48-65), in Reading Supplement
- “Practicing the Presence of Evangelism” (excerpted from Joseph C. Aldrich, Life-Style Evangelism, pp. 77-97), in Reading Supplement | Assignment 14 |
**Module** | **Lessons** | **Readings** | **Assignments**
--- | --- | --- | ---
7 | Lesson 15: Family Evangelism | • Your Personal Message of Evangelism” (excerpted from Joseph C. Aldrich, Life-Style Evangelism, pp. 219-235), in Reading Supplement  
• “Developing Conversational Style” and “Three Conversational Models” (excerpted from Rebecca Manley Pippert, Out of the Saltshaker and Into the World, pp. 127-131), in Reading Supplement | Assignment 15

Lesson 16: Youth Evangelism | • Chapter 9, “Youth Evangelism,” in The Church As Evangelist, pp. 129-136  
• “Reaching Our Own” and “Reaching Beyond Our Own” (excerpted from Larry Keefauver, Friends and Faith, pp. 24-81), in Reading Supplement  
• “Evangelism Through Youth Ministry” (excerpted from Rick Caldwell, in The Complete Book of Youth Ministry, eds. Warren Bensay and Mark Senter III, pp. 314-324), in Reading Supplement | Assignment 16  
Personal Witnessing Report

8 | Lesson 17: Power for the New Convert  
Lesson 18: Power for the Witness | • Chapter 13, “Commencing Church Membership” in The Church As Evangelist, pp. 193-209  
• Chapter 6, “Why We Believe,” and chapter 9, “Living by Faith,” in How to Give Away Your Faith, pp. 104-133, 163-174  
• “Power for Evangelism” (excerpted from John Chapman, Know and Tell the Gospel, pp. 173-179), in Reading Supplement  
• “‘Surrender’ Is a Victory Word” (excerpted from Garrie Williams, How to Be Filled With the Holy Spirit, pp. 63-71), in Reading Supplement  
• Chapter 10, “Feeding the Spring,” in How to Give Away Your Faith, pp. 175-191 | Assignment 17  
Assignment 18

---

**Suggested schedule for completion in 16 weeks:**

<table>
<thead>
<tr>
<th>Module</th>
<th>Lessons</th>
<th>Readings</th>
<th>Assignments</th>
</tr>
</thead>
</table>
| Intro | These items will need to be completed before you will have access to the rest of the course | Orientation  
Course Overview  
Introductions  
Academic Integrity | Student Introductions  
Academic Integrity Quiz  
Academic Integrity Statement |
| 1 | Lesson 1: What Is Evangelism  
• Chapter 4, “The Definition of Evangelism,” in The Church As Evangelist, pp.52-72  
• Christian Service, pp. 7-29, 58-63, 67-71  
• “We Are Ambassadors for Christ” (excerpted from Rex D. Edwards, Every Believer a Minister, pp. 53-73), in Reading Supplement  
• “The Role of the Laity” (excerpted from Gottfried Oosterwal, Mission Possible, pp. 103-119), in Reading Supplement | Assignment 1  
Assignment 2 |
<table>
<thead>
<tr>
<th>Module</th>
<th>Lessons</th>
<th>Readings</th>
<th>Assignments</th>
</tr>
</thead>
</table>
| 2      | Lesson 3: Discovering Spiritual Gifts | • Chapter 3, “The Church Is the Evangelist,” in The Church As Evangelist, pp. 46-51  
• “Spiritual Gifts Within the Church” (excerpted from Donald Bridge and David Phypers, Spiritual Gifts and the Church, pp. 18-31), in Reading  
• Supplement  
• “Discovering Your Gifts” (excerpted from Kenneth Cain Kinghorn, Gifts of the Spirit, pp. 108-116), in Reading Supplement  
• “The Spiritual Gifts Inventory” | Assignment 3 |
| 3      | Lesson 4: What: Know the Message | • Chapter 1, “The Urgency of Evangelism,” in The Church As Evangelist, pp. 1-26  
• Chapter 5, “What Is Our Message?” in How to Give Away Your Faith, pp. 86-103  
• Chapter 6, “Why We Believe,” in How to Give Away Your Faith, pp. 104-133  
• Chapter 2, “The Objections to Evangelism,” in The Church As Evangelist, pp. 27-45 | Assignment 4  
Assignment 5 |
|        | Lesson 5: Why: Christian Apologetics | | |
• Chapter 15, “The Spiritual Qualifications for Evangelism,” pp. 232-239, from The Church As Evangelist  
• Pages 111-145 of Ellen G. White’s Gospel Workers | Assignment 6 |
| 5      | Lesson 7: Jesus: The Model Evangelist | • Chapter 6, “Making Contacts,” in The Church As Evangelist, pp. 85-105  
• Chapters 2 and 3, “The Effective Ambassador” “How to Witness,” in How to Give Away Your Faith, pp. 35-71  
• Desire of Ages, pp. 167-177; 552-556 | Assignment 7 |
| 6      | Lesson 8: Visitation Skills: How to Witness | • Chapter 11, “Instructions for Evangelistic Callers,” in The Church As Evangelist, pp. 159-183  
• “The Missing Ingredient,” in Padded Pews or Open Doors, pp. 103-118  
• “Methods,” in Christian Service, pp. 113-131  
• Chapter 12, “Evangelistic Sermons,” in The Church As Evangelist, pp. 184-192  
• Chapter “Bible Evangelism,” in Christian Service, pp. 141-144  
• Chapter 7, “Christ Is Relevant Today,” in How to Give Away Your Faith, pp. 134-145 | Assignment 8  
Assignment 9 |
|        | Lesson 9: Bible Study: Preparation and Structure | | |
| 7      | Lesson 10: Bible Study: Presentation | • “The Art of Using Appropriate Vocabulary” (excerpted from Dick Innes, in The Art of Sharing Your Faith, pp. 107-133), in Reading Supplement  
• “Teaching Techniques that Win,” in Padded Pews or Open Doors, pp. 66-78 | Assignment 10  
Observation report |
| 8      | PROCTORED MIDTERM EXAM | | |
| 9      | Lesson 11: Getting Decisions | • Chapter 8, “Conversion and Decision,” in The Church As Evangelist, pp. 113-128  
• “Excellent Attendance—Few Decisions, Why?” in Padded Pews or Open Doors, pp. 90-102  
• “How Do People Make Decisions?” (excerpted from Kembleton S. Wiggins, Soul-Winning Made Easier, pp. 13-18), in Reading Supplement | Assignment 11 |
| 10     | Lesson 12: Handling Objections | • “How to Handle Objections” in Padded Pews or Open Doors, pp. 79-89.  
• “The Art of Handling Objections/Defending the Faith” (excerpted from Charles Shaver, in The Art of Sharing Your Faith, pp. 150-167), in Reading Supplement | Assignment 12 |
<table>
<thead>
<tr>
<th>Module</th>
<th>Lessons</th>
<th>Readings</th>
<th>Assignments</th>
</tr>
</thead>
<tbody>
<tr>
<td>13</td>
<td>Lesson 15: Family Evangelism</td>
<td>Your Personal Message of Evangelism” (excerpted from Joseph C. Aldrich, <em>Life-Style Evangelism</em>, pp. 219-235), in Reading Supplement&lt;br&gt;“Developing Conversational Style” and “Three Conversational Models” (excerpted from Rebecca Manley Pippert, <em>Out of the Saltshaker and Into the World</em>, pp. 127-151), in Reading Supplement</td>
<td>Assignment 15</td>
</tr>
<tr>
<td>16</td>
<td>Final Week</td>
<td></td>
<td>Final Project</td>
</tr>
</tbody>
</table>

**Completing Assignments**

All assignments for this course will be submitted electronically through LearningHub unless otherwise instructed. Assignments and exams must be completed within 180 days of course registration date. This timeframe is subject to change depending on deadlines set by your home institution.
Part 4: Grading Policy

Graded Course Activities

<table>
<thead>
<tr>
<th>Percent %</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>30</td>
<td>Assignments 1-18</td>
</tr>
<tr>
<td>15</td>
<td>Midterm Exam</td>
</tr>
<tr>
<td>15</td>
<td>Final Exam</td>
</tr>
<tr>
<td>20</td>
<td>Field experience</td>
</tr>
<tr>
<td>20</td>
<td>Final Project</td>
</tr>
<tr>
<td><strong>100</strong></td>
<td><strong>Total Percent Possible</strong></td>
</tr>
</tbody>
</table>

Viewing Grades in Moodle

- Click into the course.
- Click on the Grades link in Administration Block to the left of the main course page.

Letter Grade Assignment

<table>
<thead>
<tr>
<th>Letter Grade</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>93-100%</td>
</tr>
<tr>
<td>A-</td>
<td>90-92%</td>
</tr>
<tr>
<td>B+</td>
<td>88-89%</td>
</tr>
<tr>
<td>B</td>
<td>83-87%</td>
</tr>
<tr>
<td>B-</td>
<td>80-82%</td>
</tr>
<tr>
<td>C+</td>
<td>78-79%</td>
</tr>
<tr>
<td>C</td>
<td>73-77%</td>
</tr>
<tr>
<td>C-</td>
<td>70-72%</td>
</tr>
<tr>
<td>D</td>
<td>60-69%</td>
</tr>
<tr>
<td>F</td>
<td>0-59%</td>
</tr>
</tbody>
</table>

Part 5: Course Policies

Withdrawal and Incomplete Policies
The current withdrawal policy can be found online at https://www.andrews.edu/distance/students/gradplus/withdrawal.html. The incomplete policy is found online at http://www.andrews.edu/weblmsc/moodle/public/incompletes.html.

Maintain Professional Conduct Both in the Classroom and Online
The classroom is a professional environment where academic debate and learning take place. Your instructor will make every effort to make this environment safe for you to share your opinions, ideas, and beliefs. In return, you are expected to respect the opinions, ideas, and beliefs of other students—both in the face-to-face classroom and online communication. Students have the right and privilege to learn in the class, free from harassment and disruption.
Academic Accommodations
Students who require accommodations may request an academic adjustment as follows:

1. Read the Andrews University Disability Accommodation information at https://www.andrews.edu/services/sscenter/disability/.
2. Download and fill in the disability form at http://www.andrews.edu/services/sscenter/disability/accommodationsreqform.pdf. Preferably type answers. To save a digital copy, 1) print to file and save or 2) print and scan. Email the completed form and disability documentation (if any) to success@andrews.edu or fax it to (269) 471-8407.
3. Email sdestudents@andrews.edu to inform the School of Distance Education that a disability has been reported to Student Success.

Commitment to Integrity
As a student in this course, and at the university, you are expected to maintain high degrees of professionalism, commitment to active learning, participation in this course, and integrity in your behavior in and out of this online classroom.

Commitment to Excellence
You deserve a standing ovation based on your decision to enroll in, and effectively complete this course. Along with your pledge of “commitment to Integrity” you are expected to adhere to a “commitment to excellence.” Andrews University has established high academic standards that will truly enhance your writing and communication skills across the disciplines and in diverse milieu with many discourse communities in the workplace.

Honesty
Using the work of another student or allowing work to be used by another student jeopardizes not only the teacher-student relationship but also the student’s academic standing. Lessons may be discussed with other students, tutors may help to guide a student’s work, and textbooks, encyclopedias and other resource materials may be used for additional assistance, but the actual response must be the student’s own work. A student who gives information to another student to be used in a dishonest way is equally guilty of dishonesty.

Any violation of this policy will be taken before the Higher Education Academic and Curriculum Committee for appropriate punitive action.