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The Carlson Commission Meets and Recommends Action Steps

On April 24 and 25, 2012, PSI convened a Think Tank to determine what practices and services are achieving results and what other work could be added for maximum benefit of all PSI clients. In order to address some specific aspects formulated through the participants’ discussion, a little more than a year later another group was invited to PSI’s home offices. Chaired by Dr. Dennis N. Carlson, the invitees to The Carlson Commission meetings examined and analyzed what steps to take to improve the education and training of fundraisers in the Adventist Church, to increase the numbers of professionals able to serve Adventist institutions, and to provide customized training in affordable and accessible ways to all in the Church who wish to participate in fundraising, whether professionals, leaders or lay individuals.

The Commission was composed of representative individuals who have experience and knowledge of the above points, representing a carefully selected cross-section of persons who could provide insights and who have a vested interest in some way in the purpose and goals of the committee. Dr. Carlson was selected as chair because of his range of experience—pastor, conference president, union president and chair of a higher ed institution, vice president for advancement in higher ed, and at one time, supervisor of PSI.

The Commission met on August 19 and 21 and, following two days of discussion, recommended action steps in seven major areas:

- Develop and improve a culture of philanthropy in Adventist institutions.
- Provide career and job advice, and opportunities for professional development.
- Facilitate collaboration among Adventist institutions where training and/or education in nonprofit management and fundraising exist.
The Milton Murray Fund (MMF) Grant Opportunities Available for 2014 Conference on Philanthropy in Baltimore

The Milton Murray Fund (MMF) for Philanthropy is proud to announce two grant opportunities are being made available for individuals desiring to grow professionally including support for attending the 2014 PSI Conference to be held in Baltimore, Maryland, June 24-27.

Completed application forms must be received by January 31, 2014 and applicants will be informed of grant awards no later than February 28.

If selected, grantees from both programs must attend a Meet Your Mentor event on Tuesday, June 24 at the PSI Conference in order to network with other MMF grant recipients and meet with an assigned senior philanthropy mentor who will help develop an appropriate educational plan for the conference session based on the grantee's goals. Upon conclusion of the conference, grant recipients, with counsel from their assigned mentor, will outline professional goals to be pursued in the coming year. It is expected that grant recipients and their mentor will talk at least quarterly by phone, or in person when possible, to discuss progress on stated
goals. Grant recipients will provide to the MMF by June 15, 2015 a brief written report outlining specific outcomes from this grant experience.

MENTORSHIP GRANT FOR PHILANTHROPY

The Milton Murray Fund for Philanthropy desires to encourage the development of leadership skills among philanthropic professionals. In support of this purpose the Milton Murray Fund for Philanthropy requests grant applications for a one-year mentorship opportunity.

Eligible applicants include philanthropic professionals who serve in a leadership capacity or professional staff position and who are either:

- New to their organization within the last two years; or
- New to an advanced position at their organization within the past two years.

Up to ten $1,000 grants will be awarded to assist with conference and travel fees for the 2014 PSI Conference.

HIGHER EDUCATION FACULTY DEVELOPMENT GRANT FOR PHILANTHROPY

The Milton Murray Fund for Philanthropy desires to encourage the inspiration of undergraduates to enter the philanthropic profession. In support of this purpose the Milton Murray Fund for Philanthropy requests applications from collegiate communications faculty for a professional development scholarship opportunity. Eligible applicants include professors who now teach or are interested in incorporating the principles of institutional development communication into their coursework.

Up to three $1,500 grants will be awarded to communications faculty to assist with conference and travel fees for the 2014 PSI Conference.

- Click Here for Mentorship Grant Application
• Click Here for Higher Education Faculty Development Grant for Philanthropy

A note from Lllya: PSI appreciates this support from the Milton Murray Fund for Philanthropy.

Videos for Both Types

Did your eyes moisten when Bambi's mother died, or on a rainy afternoon at home listening to Duffy's Warwick Avenue? Touchy-feely, are we? Or perhaps you are just the opposite, and nod approvingly when Joe Friday monotonously says, "Just the facts, ma'am." Regardless of which kind of person you are, the following videos are sure to bring some psychological balance to your being and remind us all that the benefits of giving are profound for both the giver and the recipient of the gift.

Click the images below. Bring Kleenex for the first.

True Giving
Hurricane Charley was the second major hurricane of the Atlantic hurricane season. It struck Florida at 150 mph, making it a strong category 4 hurricane. When it made landfall, little was spared, including the Wauchula Seventh-day Adventist Church which was destroyed. That was in 2004, and the members have been meeting in a temporary building since then. Recently, the church began planning their campaign for a new structure/facility on land that's been donated to them.

But this couldn't happen without a lot of prayer, church resolve, and one of the first
collaborative efforts between PSI and Maranatha.

The North American Division has made evangelism a priority for both the immediate and foreseeable future. However, each year a quarter of our churches around the division have their mission outreach and resources tied up:

(a) In rental fees and scheduling issues to nondenominational institutions.
(b) With our own buildings that are too small to handle significant membership growth.
(c) Because of unforeseen circumstances.

Continue reading this article. Afterwards, If you are still wondering how this partnership might benefit your church, please click here to download the steps you'll need to follow and costs involved with Maranatha. We would also encourage you to speak with Paul Hopkins at PSI about Capital Campaign consulting for churches.

Speakers and Sessions "On Track" for 2014 Conference on Philanthropy in Baltimore
In early November, we will be releasing a special edition of the eDollar in which we will share session information, plenary speakers, tracks, and other great things that you'll want to be a part of in Baltimore, both inside the conference and during your free time.

One teaser for that issue, one that we're happy to tell you about now is...

Steve Ford, son of former President Gerald R. Ford, will be one of next year's conference Keynote speaker at the Conference on Philanthropy, that starts on June 25, 2014 at the Sheraton Inner Harbor Hotel in Baltimore, Maryland.

Ford, an actor, motivational speaker and philanthropist, will give the audience an insider's view of life in the public eye, featuring many historic and never-before-seen photos and slides. Steve will also share a few laughs about his days in the White House, include some sobering tales about the alcohol and drug abuse that affected his family.

Ford will also talk about what philanthropy means to him personally, as well as why his father, Gerald Ford once openly reflected, "Here I stand...because one man invested $100 in my life."

Save your place now by registering today for the conference, and by securing your hotel reservation.
Conference on Philanthropy Scholarship Opportunities Available from PSI and Adventist Community Services

PSI is offering scholarships to a limited number of potential attendees at the Conference on Philanthropy in June of 2014, held in Baltimore. This offer is for out-of-town registrants. The scholarship does not include expenses, which should be handled by the organization or conference participant. Scholarship applications will be due on November 12 and will be reviewed by an objective committee. Applications received in November will be given priority. A second deadline is March 3. In addition to the PSI scholarship, interested persons are also urged to contact the Milton Murray Foundation and Adventist Community Services. You can download the PSI Conference on Philanthropy Scholarship here.

Adventist Community Services (ACS) is offering $500 scholarships to 10 ACS leaders for the Conference on Philanthropy. This offer is for out-of-town registrants and scholarships will be reimbursed after conference attendance. Please contact Wynelle Stevens at wynelle.stevens@nad.adventist.org or 301-680-6438 for more information and to be on the scholarship list. Six scholarships are still available.

Tax Exemptions Video Podcast
Thomas E. Wetmore, Associate General Counsel for the General Conference of Seventh-day Adventists has taken a few minutes to explain some of the ins and outs of tax exemption for denominational entities. He covers several areas, including: understanding the basic method of obtaining recognition of 501 (c) (3) tax exemption, group tax exemptions, administration of group exemption, verifying tax exempt status, denominational status policy, organizational document requirements, benefits of denominational status, and separate exemptions.

This nine minute overview will answer many of your questions, and can be found by clicking here.

From the bookshelf:

Nonprofit Sustainability: Making Strategic Decisions for Financial Viability

“This book should stay within easy reaching distance and end up completely dog-eared because it walks the reader through a practical but sometimes revelatory process of choosing the right mix of programs for mission impact and financial sustainability. I have used this matrix ever since CompassPoint first published on it and believe, especially considering changing conditions, that its use is a practice in which every nonprofit should engage its board once a year.”

Please contact Mark Lindemann at mark.lindemann@nad.adventist.org to borrow a copy from the PSI lending library, or ask about other publications we've made available for our members.

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**Conference on Philanthropy Award Nomination Reminder**

Philanthropy is the noble endeavor. It richly blesses both the giver and gift's beneficiary. But gifts do not give themselves. PSI hosts the largest philanthropic awards ceremony in the Seventh-day Adventist church, and celebrates the greatest charitable achievements by mission minded organizational leaders, socially conscious philanthropist, and fundraisers that bring these groups together. In 2014, we will again honor those achievements at the Conference on Philanthropy, but awards don't give themselves...

Please take a moment to visit the following link to read more about the qualifications for each of the following awards:

- Adventist CEO Philanthropic Leadership Award
- Milton Murray Trailblazer in Philanthropy Award
Database, Database...What Do I Do?

Is your record keeping in good shape? Do you have a reliable database? Does it have all the functions you need? If you’re in the market for a database, whether to improve your recording and reporting processes, or to develop a database, please contact PSI. The PSI staff track database developments and improvements and can give you information on which to make an intelligent purchase. We can also share some materials on how to choose a database. We welcome your inquiries. Please contact Mark Lindemann for more information here.

Copyright © 2013 Philanthropic Service for Institutions, All rights reserved.
You are receiving this enewsletter because you have asked to be on a PSI list in the past, or have were signed up a PSI event. Remaining on this list allows you to find out about new scholarship, events, and other important happenings at PSI.

Our mailing address is:
Philanthropic Service for Institutions
12501 Old Columbia Pike
Silver Spring, MD 20904

Add us to your address book

unsubscribe from this list  update subscription preferences
The Carlson Commission Meets and Recommends Action Steps

On April 24 and 25, 2012, PSI convened a Think Tank to determine what practices and services are achieving results and what other work could be added for maximum benefit of all PSI clients. In order to address some specific aspects formulated through the participants’ discussion, a little more than a year later another group was invited to PSI’s home offices. Chaired by Dr. Dennis N. Carlson, the invitees to The Carlson Commission meetings examined and analyzed what steps to take to improve the education and training of fundraisers in the Adventist Church, to increase the numbers of professionals able to serve Adventist institutions, and to provide customized training in affordable and accessible ways to all in the Church who wish to participate in fundraising, whether professionals, leaders or lay individuals.

The Commission was composed of representative individuals who have experience and knowledge of the above points, representing a carefully selected cross-section of persons who could provide insights and who have a vested interest in some way in the purpose and goals of the committee. Dr. Carlson was selected as chair because of his range of experience—pastor, conference president, union president and chair of a higher ed institution, vice president for advancement in higher ed, and at one time, supervisor of PSI.

The Commission met on August 19 and 21 and following two days of discussion, recommended action steps in seven major areas:

- Develop and improve a culture of/for philanthropy in Adventist institutions.
- Provide career and job advice, and opportunities for professional development.
  - Facilitate collaboration among Adventist institutions where training and/or education in nonprofit management and fundraising exist.
- Utilize distance learning, namely the Adventist Learning Community.
- Increase mentoring opportunities.
  - Improve fundraising in academies and aid principals in understanding the value and function of fundraising.
  - Continue to inform and improve the level of awareness of leadership regarding fundraising in Adventist institutions.

Steps are already being taken to meet some of these mandates and challenges, such as a continuing education course for pastors through Andrews University and an upcoming webinar...
for academy principals. Watch for further developments as PSI staff work to fulfill the expectations of the Carlson Commission and PSI clientele.

PSI appreciates the time and input of the following committee members:

Dennis N. Carlson, Chair
Hal Thomsen
Rachelle Bussell
Mack Rucker
Dennis Plubell
Debra Brill
Steve Reed
Michael Brown
Ed Barnett
Kara Turpen
Adam Fenner
Bill Levis
Harold Lee
Chris Carey
John McVay
La Ronda Forsey
Gary Temple
Melchizedek Ponniah
Gary Sudds
Charlotte Henderson
Weymouth Spence
Mentorship Grant for Philanthropy
Application form for $1,000 Grant
Sponsored by the Milton Murray Fund for Philanthropy

Name: _________________________________________

Position: _________________________________________

Employer: _________________________________________

Years of service with current employer_______

Years in current position:_____________________

Street Address: _________________________________________

City, State, Zip _________________________________________

Phone: Office_____________________________________

Mobile___________________________________________

E-mail address:____________________________________

Fax:_____________________________________________

Please attach
☐ a resume which includes employment history, educational background, continuing education, professional certification(s) and volunteer involvement in the not-for-profit community.

☐ a brief statement (not more than 200 words) of how attendance at the conference as well as connecting with a mentor/coach for one year will be helpful to your professional growth.

Employer Commitment

This applicant has the approval of this organization and our full support. If accepted, the organization will provide paid time off for this employee and additional resources as required to attend the PSI Conference on Philanthropy, June 24-27, 2014 in Baltimore, Maryland.

Employer Signature _________________________ Date________________

Personal Commitment

If selected, I agree to attend the PSI Conference on Philanthropy in Maryland and:
☐ arrive at the conference in time for the Meet the Mentor meeting on Tuesday, June 24, 2014
☐ attend the entire conference session which concludes at noon on Friday, June 27, 2014.
☐ meet with the mentor, by phone or in person if possible, to outline professional goals for the year and then participate in at least three additional meetings to dialogue about work responsibilities and progress toward goals.
☐ submit a brief written outline of the year-long experience to be submitted on or before June 15, 2015.
Return grant request before January 31, 2014 by snail mail or email to:

Milton Murray Fund for Philanthropy
Attn: Dorita Tessier
dorita.tessier@wallawalla.edu
204 S. College Ave
College Place, WA 99324
HIGHER EDUCATION FACULTY DEVELOPMENT GRANT FOR PHILANTHROPY
Application for $1,500 Grant
Sponsored by the Milton Murray Fund for Philanthropy

Name:

________________________________________

Position:

________________________________________

Employer: _____________________________

Years of service with current employer

Street Address:

________________________________________

City, State, Zip

Phone: Office ____________________________

Mobile ____________________________

E-mail address: __________________________ Fax:

Please attach
☐ a resume which includes employment history, educational background, continuing education, professional certification(s) and volunteer involvement in the not-for-profit community.

☐ a brief statement (not more than 200 words) of how attendance at the conference as well as connecting with a mentor/coach for one year will be helpful to integration of philanthropic theory and practice into your course material and class outcomes. Denote what class(es) will give focus to philanthropy.

Employer Commitment

This applicant has the approval of this organization and our full support. If accepted, the organization will provide paid time off for this employee and additional resources as required to attend the PSI Conference on Philanthropy, June 24-27, 2014 in Baltimore, Maryland.

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Milton Murray Fund for Philanthropy
Attn: Dorita Tessier
204 S. College Ave
College Place, WA 99324

dorita.tessier@wallawalla.edu
Improving Membership Infrastructure and Growth Through a Philanthropic Service for Institutions (PSI) and Maranatha Volunteers International Collaboration

Hurricane Charley was the second major hurricane of the Atlantic hurricane season that year. A strong category 4 hurricane, it struck Florida at 150 mph, and when it made landfall, little was spared, including the Wauchula Seventh-day Adventist Church, which was destroyed. That was in 2004, and the members have been meeting in a temporary building since. Recently, the church began planning their campaign for a new structure/facility on land that’s been donated to them.

But this couldn’t happen without a lot of prayer, church resolve, and one of the first collaborative efforts of its kind between PSI and Maranatha.

The North American Division has made evangelism a priority for both the immediate and foreseeable future. However, each year a quarter of our churches around the division have their mission outreach and resources tied up:

(a.) In rental fees and scheduling issues to nondenominational institutions.
(b.) With our own buildings that are too small to handle significant membership growth.
(c.) Because of unforeseen circumstances.

Seventh-day Adventists churches cannot grow without a permanent platform in the community from which to preach the gospel. The largest growth potential for our Church can be found within immigrant churches in high cost urban areas. However, this is also the area where most SDA church rentals are occurring. Long-term rental contracts are either too hard to come by, or lock churches into ill-advised obligations.

In some areas where we do have a permanent and visible presence in the local communities, our facilities are strained. Many church experts believe that when a church grows to 70-80% of capacity, it will not sustain growth without plans for expansion. Yet expansion is the mandate we’ve been given.

The vision is clear, but some churches aren’t quite ready to take those next steps without help.

There is a solution though, and God will continue to provide opportunities for these church communities through the leadership, unity, and resources of their
membership, as well as the skills and expertise of Maranatha and PSI. Both PSI and Maranatha can play an important role in making this a reality in the following ways.

**Maranatha Volunteers International:**

1. Arrange for Maranatha leadership to meet with and guide project leadership in a church building project.
2. Conduct volunteer-led work at the building site.
3. Supervise volunteer crews, maintain quality controls, and monitor material supplies.
4. Recruit volunteers to work at the building site.
5. Defer building costs by providing standardized church plans in three different sizes.
6. Provide a quality work environment in which to make all of this happen.

**Philanthropic Service for Institutions (PSI):**

1. Provide the church with a structured way to proceed with a carefully planned and implemented capital campaign through training.
2. Help the Pastor participate in an appropriate way, and give lay members a better understanding of what their roles are in funding a campaign.
3. Give the church the tools to project a more realistic outcome of capital campaign initiatives.
4. Be available for onsite and/or phone fundraising consultation.

By partnering, we believe that conferences would be more confident of greater results and would not end up with incomplete or even disastrous campaigns that would cost the conference. This partnership would also boost the credibility and effectiveness of all parties with churches, their members, their affiliate organizations like schools, and the conference leadership.

Building a space for a community to encounter God is one of the most basic acts of drawing heaven into our world. We hope that ASI will help us designate such a place in the heart of a community, to seek God together, a place to pray, mourn, celebrate, ask, dream. For millennia, this has been the practice of a society that seeks God's blessing. In turn, God responds. When you build a church building, you're not just building a community center, you're building an altar for God’s fire!

To see if your church is qualified to join this exciting partnership opportunity, then please contact Maranatha by following this link. You can also contact Paul Hopkins with questions about capital campaign training for your church.
What Maranatha Can Do for You

Considers request if your building is within the following parameters:
- Size—no more than 6,000 sq. ft.
- Roof—pitch does not exceed 6/12
- Building plans—are simple (Odd shapes & corners are not appropriate for general volunteer assistance)
- Buildings should be single-story structures
- Buildings should be wood-framed

Arranges for Maranatha leadership to meet with your project leadership
- Makes site visit
- Examines building plans
- Reviews building materials and equipment lists
- Assesses permit process
- Establishes parameters of work to be accomplished by volunteers

Recruits volunteers to work at your building site
- Skilled volunteers
- Willing volunteers
- Equipped volunteers (with minor tools of their trades)

Conducts volunteer-led work at your building site
- Framing (wood)
- Roofing (6/12 pitch or less)
- Exterior siding
- Setting windows and doors
- General refurbishing (painting, cleaning, minor repairs)

Supplies skilled volunteer leadership:
- Supervises volunteer crews
- Monitors material supplies
- Maintains quality control
- Promotes safety on the job

Provides a volunteer work environment conducive to:
- Work productivity
- Social interaction
- Spiritual support
- Evangelism
- Safety

Maranatha can also help defer building costs by providing standardized church plans in three different sizes.

For assistance in fundraising and financial planning, we have an alliance with, and recommend, Philanthropic Service for Institutions (PSI) - a service of the North American Division that is available to you free of charge.

Phone: (301) 680-6131
Contact Email: Paul.Hopkins@nad.adventist.org
Website: www.philanthropicservice.com
**Cost for Maranatha Services**

- Site visit expenses for Maranatha Construction Superintendent and Maranatha Project Coordinator, including: travel, accommodations and meals
- Project participation expenses for Construction Superintendent, including: travel, accommodations and meals
- Accident insurance for each volunteer during Maranatha volunteer project ($2.50/day/person)
- Three meals a day for each volunteer during Maranatha volunteer project

[NOTE: There is no charge for the services rendered by the volunteers or the volunteer leadership during the Maranatha volunteer project other than the accident insurance and meals.]

Project management appropriation—This is your contribution to Maranatha that makes it possible for this non profit ministry to continue serving the needs of organizations like yours. Your donation is considered a gratuity; any amount you can give is appreciated.

**Steps for You to Follow**

- 1. Obtain property on which to build.
- 2. Obtain Land Use Permit (Conditional Use Permit) indicating approval for intended use of the building you are constructing, including clearance from easement and ownership hindrances.
  
  **NOTE:** When a Land Use Permit is not required you may provide a letter from your governing jurisdiction, instead of the permit, indicating the permit is not necessary.

- 3. Line up financing for project.

- 4. Choose a standardized building plan from Maranatha, or have conceptual plans drawn.

  Maranatha offers three pre-drawn standard plans for 5,000 square feet (100 people), 7,500 square feet (150 people), and 10,000 square feet (200 people).

- 5. Obtain Application for Assistance from Maranatha (including Standard Operating Procedures and Budget Worksheet)

- 6. Submit your formal request to Maranatha with the following five items:
  - Cover letter explaining need for Maranatha’s help
  - Completed Application for Assistance
  - Copy of Land Use Permit (or letter from governing jurisdiction stating permit is not necessary)
  - Set of conceptual plans (if you are not using one of Maranatha’s standardized floor plans) including elevation, floor plan, site plan and cross-sections.
  - Written verification of sufficient finances for project

  **NOTE:** If a portion of the project’s funding is provided by another institution, a letter stating financial arrangements must accompany the application.

- 7. Obtain tentative approval letter from Maranatha.

- 8. Submit complete set of building plans to governing jurisdiction for Plan Review Process. Approvals may be needed from one or more of the following:
  - City
  - County
  - Health Department
  - Fire Department

- 9. Host site visit for Maranatha project leadership.
  - Review project timeline
  - Determine scope of volunteer project
  - Discuss work to be completed prior to volunteer arrival
  - Identify materials and equipment to have on site prior to volunteer arrival
  - Meet key personnel at local jurisdiction
  - Complete Maranatha Volunteer Site Information Form and send to Maranatha
  - Review First Aid Kit Supplies and plan of action in cases of medical emergency
  - Decide on arrangements for volunteer accommodations, meals, etc.

- 10. Obtain Accepted Plan Review certification or letter from governing jurisdiction.

- 11. Submit to Maranatha any items identified in Tentative Approval Letter, such as:
  - Copy of Accepted Plan Review certification
  - Complete set of approved building plans
  - Name and contact information of licensed individual pulling permits for project (or, if project is an owner-build, provide name of person representing owner)
  - Update regarding project’s financial status.

- 12. Communicate with Maranatha to establish volunteer project dates that are mutually acceptable to you and to Maranatha. (Allow 6-12 months from time accepted plan review is received until volunteer project begins.)

- 13. Confirm Maranatha leadership after project dates are established.

- 14. Recruit volunteers from your group to participate in Maranatha project. (Have them register with the Maranatha office.)

- 15. Host Maranatha volunteer group at your project site.

- 16. Send Project Management Appropriation to Maranatha, if not already given.

  **[NOTE: Your contribution to Maranatha is greatly appreciated. This is considered a gratuity, any amount you can give is valued.]**
### Application for PSI’s 2014 Conference Scholarships

Please supply the following information:

<table>
<thead>
<tr>
<th>Name:</th>
<th>Email:</th>
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<td>Title:</td>
<td>Institution:</td>
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<td>Address:</td>
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<td>City:</td>
<td>State:</td>
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**Education (check highest level):**

- [ ] High School
- [ ] Some College
- [ ] Bachelor’s Degree
- [ ] Master’s Degree
- [ ] Doctoral Degree
- [ ] Law Degree

Number of employees in your department:

Title of person to whom you report:

Total length of service in institutional advancement:

Current professional area:

Length of service in your current professional area:

---

Either your institution or you must be prepared to fund additional travel expenses if you are awarded this scholarship. Please ask your supervisor to complete part A of this form, or, if that is not feasible, complete part B yourself.

**A. Supervisor’s Endorsement:** I support this application and my institution is ready to fund the applicant’s additional travel expenses if a scholarship is awarded.

Signed: ____________________________________________

Title: ____________________________________________

**B. Applicant’s Statement:** I doubt my institution will cover my additional travel and on-site expenses, but I will cover these costs as an investment in my own professional development.

Signed: ____________________________________________
What professional conferences/workshops have you attended in the past two years? *(List name, sponsoring organization, length of program and whether you or your institution funded the expenses.)*

<table>
<thead>
<tr>
<th>Conference/workshop name:</th>
<th>Sponsoring organization:</th>
<th>Length of program:</th>
<th>Did your institution fund the expenses:</th>
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List ALL professional organizations of which you are a member. Note how membership fees are paid—personally or by the institution:

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<thead>
<tr>
<th>Organization 1</th>
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<td>Organization 2</td>
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<td>Organization 3</td>
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Please describe in 250 words or less (a) the value that attending the workshop/conference/institute will be to you; and (b) the value that attending the workshop/conference/institute will be to your institution. (c) what circumstances exist for why you are applying for this scholarship.

Please attach an up-to-date resume and email to Kristin.priest@nad.adventist.org, or mail to:
Kristin Priest * Philanthropic Service for Institutions * 12501 Old Columbia Pike * Silver Spring, MD 20904